

PAPER PATTERN for 75 Marks

1.1,Env and Mgmt of Fin Services 1.2 Principles of Management 1.3 Effective Communication -I, 1.4 Economics –I (Micro) , 3.1 Laws Governing Banking and Insurance , 3.4 Customer Relationship Management ,3.5 IT in Banking and Insurance 3.6 Organisational Behaviour **5.1 Marketing in B&I**5.2 **FINANCIAL SERVICES MANAGEMENT 5.3 INTERNATIONAL BANKING AND FINANCE**

Q1a)	Unit 1	8 marks
Q1b)	Unit 1	7 marks
	OR	
Q1c)	Unit 1	8 marks
Q1d)	Unit 1	7 marks
Q2a)	Unit 2	8 marks
Q2b)	Unit 2	7 marks
	OR	
Q2c)	Unit 2	8 marks
Q2d)	Unit 2	7 marks
Q3a)	Unit 3	8 marks
Q3b)	Unit 3	7 marks
	OR	
Q3c)	Unit 3	8 marks
Q3d)	Unit 3	7 marks
Q4a)	Unit 4	8 marks
Q4b)	Unit 4	7 marks
	OR	
Q4c)	Unit 4	8 marks
Q4d)	Unit 4	7 marks
Q5)	Explain the following Concepts(ANY 5 out of 8) (covering the entire syllabus)	15 marks
	OR	
	Short notes (any 3 out of 5) (covering the entire syllabus)	15 marks

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1.5 Quantitative Methods ,1.6 Introduction to Computer Systems, 3.2 Financial Mgmt –I 3.3 Management Accounting , 3.7 Taxation OF Financial Services **5.4 Financial Reporting and Analysis**
5.5 Security Analysis and Portfolio Management 5.6 Auditing

Q1)	Objective Questions – A) 8 Marks (FIB/MCQ)(covering the entire syllabus) B) 7 Marks (Match the Columns/True or False) (covering the entire syllabus)
Q2	Unit 1(Either 7/ 8 marks) or 15 marks
	OR
Q2	Unit 1(Either 7/ 8 marks) or 15 marks
Q3	Unit 2(Either 7/ 8 marks) or 15 marks
	OR
Q3	Unit 2(Either 7/ 8 marks) or 15 marks
Q4	Unit 3(Either 7/ 8 marks) or 15 marks
	OR
Q4	Unit 3(Either 7/ 8 marks) or 15 marks
Q5	Unit 4(Either 7/ 8 marks) or 15 marks
	OR
Q5	Unit 4(Either 7/ 8 marks) or 15 marks

The syllabus for the following papers for F.Y.B.Com(Banking and Insurance) are unitised as follows

1.3 Effective Communication - I

UNIT 1	i) Concept of Communication II) Objectives of Communication
UNIT 2	III) Methods and Modes of Communication iv) Communication Skills
UNIT 3	v) Barriers to Communication
UNIT 4	VI) Written Communication

1.5 Quantitative Methods – I

UNIT 1	a) Introduction, Organizing Data, Frequency Distribution, Data Representation b) Measures of Central Tendencies
UNIT 2	c) Measures of Dispersions d) Co-variance, Correlation and Regression
UNIT 3	e) Vital Statistics f) Probability, Probability Distribution and Decision Theory
UNIT 4	g) Index Numbers h) Insurance

The syllabus for 5.3 International Banking and Finance is Unitised as below.

UNIT 1	I) Evolution of International Banking II) International Banking: A functional Overview – International Payment Systems, Banking for Financing of Exports and Imports of Goods and Services
UNIT 2	III) International Capital Markets – Financial Market Flows beyond national boundaries, Interest rate differentials between markets and their role in impacting demand for and supply of funds across borders, Debt Flows and Equity Flows and role of International Banks in same, Volatile flows and stable flows IV) Offshore Banking Centers and their role in International Financing, Introduction to Global Balance Sheet of banks, Asset and Liability Management of Banks
UNIT 3	V) International Lending Operations , Policies and Practices, Transaction Cost and risks in International lending, Role of LIBOR, Loans to foreign corporations, Syndicated loans, Financing Foreign Governments, Issues of Information symmetries and adverse selection, Regulatory and supervisory aspects, Trends in International Banking in India

	VI) Eurocurrency markets and role of International Banks in Same
UNIT 4	VII) Foreign exchange risks; The exchange rate swings, swings in currency and interest rate derivatives and their impact on net worth of banks
	VIII) Country risk analysis – Perception of International Rating Agencies, Issues related to International Financial Architecture
	IX) International Financial Stability and role of banks and central banks in financial stability

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